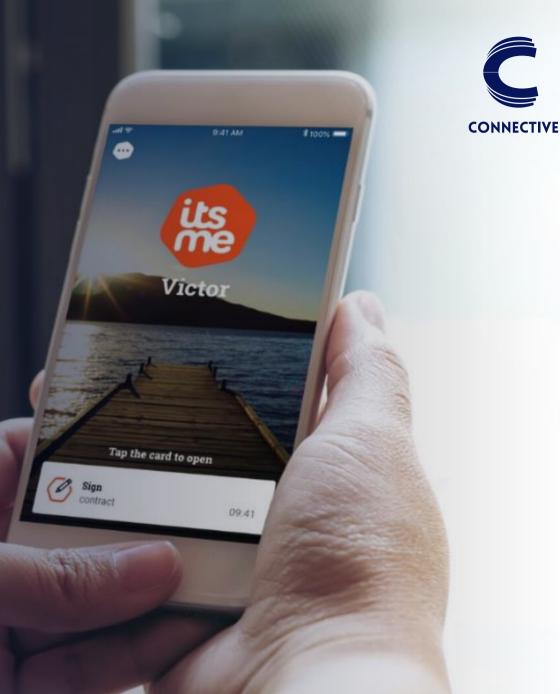
#### LIVE WEBINAR

# Get more out of itsme<sup>®</sup> Sign

31<sup>st</sup> of March 2020



## Who we are



## **Emmanuelle Herpels**

Relationship Manager @Connective EMMANUELLE.HERPELS@CONNECTIVE.EU



## Sylvie Vandevelde

Head of Business & MarCom @ itsme<sup>®</sup> SYLVIE.VANDEVELDE@ITSME.BE



## **Some practicalities**





**Timing** 11h30 – 12h00



#### Muted?

Every attendee is muted during the webinar. Of course we will answer your questions afterwards.



#### **Presentation**

You will receive the slides, recording and answers given, afterwards via mail.



### **Questions?**

Please write to us on chat or mail to emmanuelle.herpels@connective.eu

# Agenda

**01** Connective & itsme<sup>®</sup>

02 Demo itsme<sup>®</sup> Sign

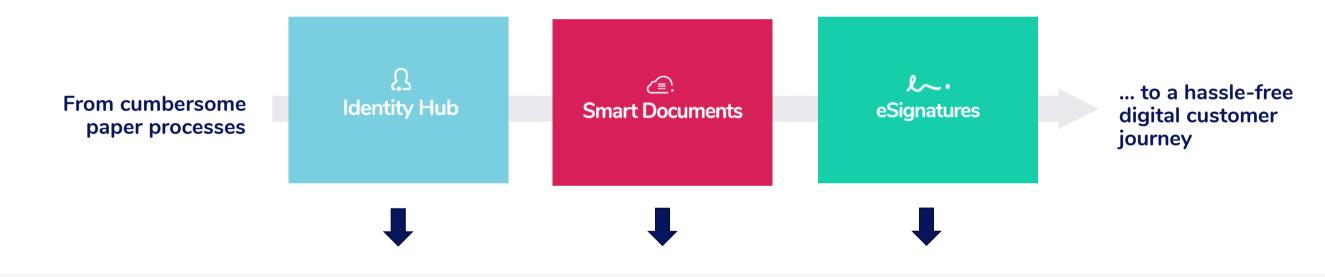
**03** Engie Benelux Reference case

04 American Express Reference case05 Q&A



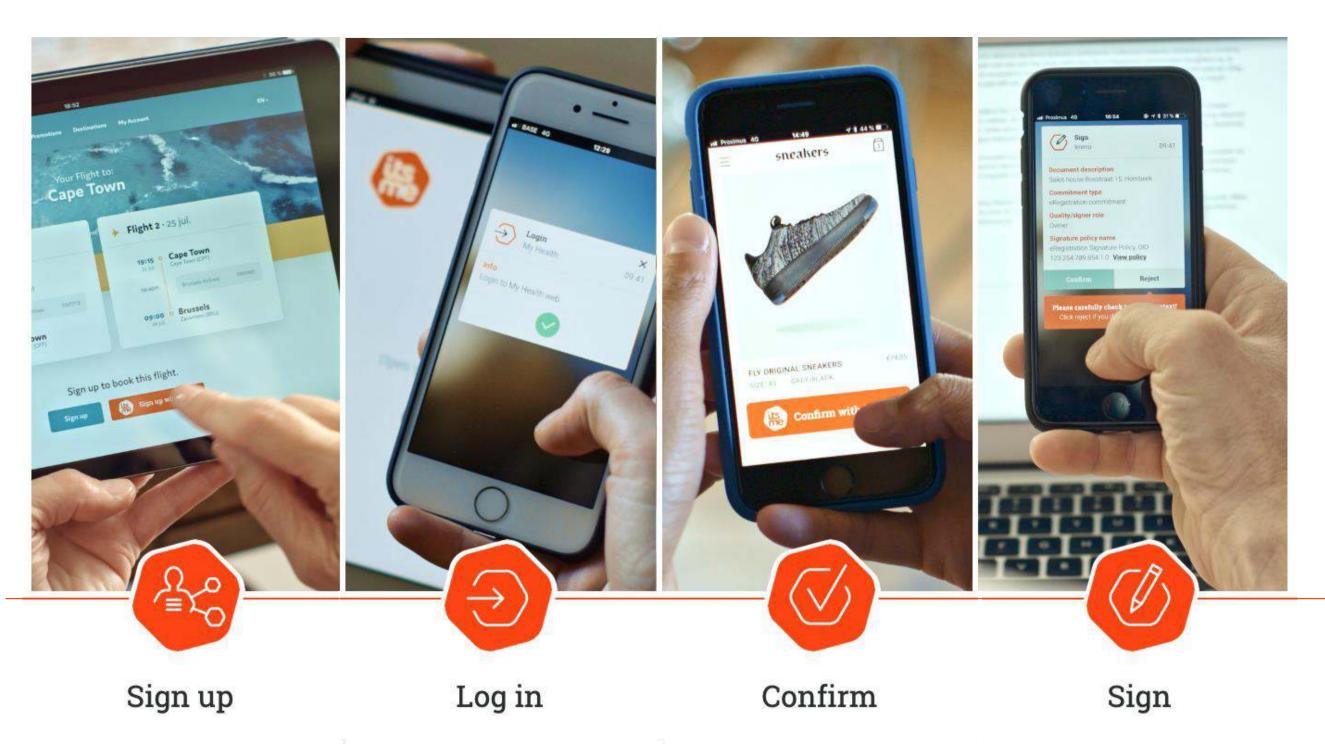


## What we do?



#### Easy integration within your business tools





# eSignatures

Digital signatures reinvented. Intuitive, secure and most importantly eIDAS compliant!

#### its HIGH CONVERSION Manual RATE Email OTP SMS OTP Scribble .beID LOW Biometric CONVERSION Scribble RATE Legal value SIMPLE ADVANCED QUALIFIED Ceremonial Value Strong Evidentiary Value Non-Repudiation Other signing dni 🖽 3=5 bankID × methods available via

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Ease of use

Connective

## Demo



We will explain how to:

✓ Prepare a document for signing

 $\checkmark$  Sign a document with itsme<sup>®</sup>



#### Advantages itsme<sup>®</sup> Sign

- Easy and fast signing of documents
- QES without a card-reader
- Legal equivalent of handwritten signature
- Anywhere, anytime, from any device
- No plug-ins to install
- Branded Notification, add your corporate identity in the signature notification

### Advantages itsme<sup>®</sup> Sign through Connective eSignatures Platform

- Optimal signing method for any use case
- Extensive workflow (multiple signers, multiple documents, approvals, reassignment, ...)
- API or Stand-alone Portal, the choice is yours
- White labeled solution, adjust all screens to your branding and corporate identity



## eSignatures for ENGIE Benelux

User-friendly signing process in Human Resources that is also environmentally conscious.

## Yearly Challenge

How to manage contractual changes for 600 employees and 1,000 new hired employees in Belgium? In need of a solution that accelerate the signing process in employee and candidate perspective.

## Solution

- itsme<sup>®</sup> for qualified addendum signing on existing labour contracts
- itsme<sup>®</sup> for qualified signature labour contracts by managers and candidates
- SaaS solution, hosted in the Cloud
- Anywhere, anytime, from any device

## Results

- Easy to manage/have overview of contracts in signing process
- Speed up end-to-end signing process
- Status as eco-friendly enterprise
- Further roll out to other ENGIE entities



## Online Card Acquisition

End-to end digital onboarding process for consumer- and corporate credit cards. See for yourself at <u>my-amex.com</u>

## Challenge

Online channels for acquiring AmEx services (credit cards, payment services and -solutions) were fragmented, leading to an inconsistent user-experience and lacking global overview for conversion and analytics of the product-suite.

## Solution

- One single vendor facilitating online KYC and signing
- itsme<sup>®</sup> integrated for KYC and for signing
- Compliant digital signature
- End-to-end real-time customer journey
- Straight through processing in back-office

## Results

- Consistent UX across channels and products
- Scalable solutions: easy to roll out to new markets
- Increased conversion rate
- Reduced approval cycle
- Reduce fraud-risk and contract disputes



## What to expect in 2020



## Thank you!

THANK YOU FOR YOUR TIME! IN CASE OF ANY QUESTIONS OR REMARKS, PLEASE DON'T HESISTATE TO CONTACT US.

INFO@CONNECTIVE.EU